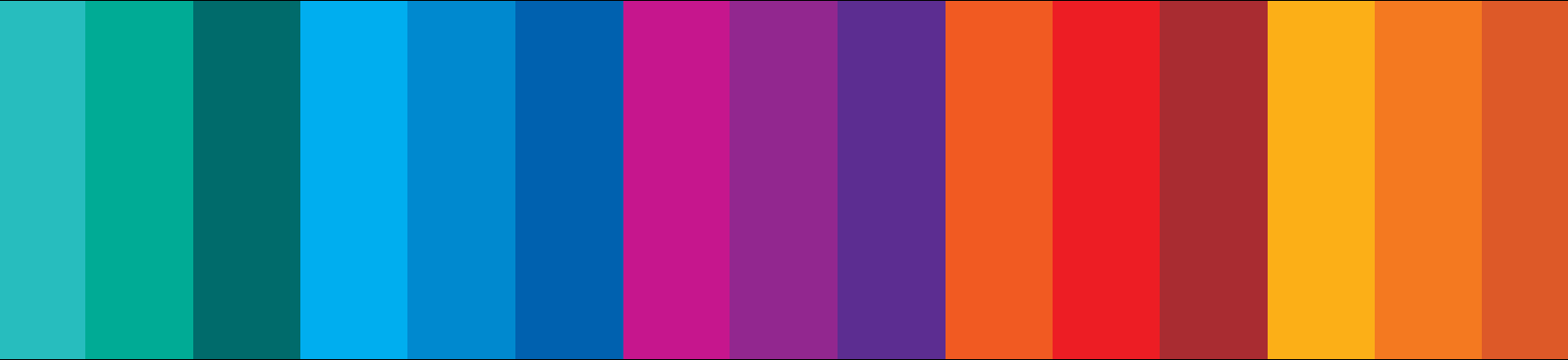




FOR YOUTH DEVELOPMENT®  
FOR HEALTHY LIVING  
FOR SOCIAL RESPONSIBILITY



**YMCA OF DANE COUNTY ANNUAL REPORT 2020**



Dear Community Members,

The pandemic that we all experienced in 2020 and beyond has been a magnifying event that amplified what was and wasn't working. It clearly showed that our YMCA works incredibly well to meet the needs of our community. We were disheartened when we had to close our doors, but we didn't close our hearts.

As you will see in this report, the Y's efforts played a critical part in keeping essential workers available to serve our community. The Y was steadfast in providing children's programs to minimize the impact of the pandemic on their social and emotional growth. I am proud of the work done by the team at the Y, and we appreciate the support provided by so many that assisted our efforts.

Thank you to the members that stayed with the Y even though many of them were afraid to utilize our programs and services. We are a great gym and swim, and we have great members that enable us to be so much more for our community. Thank you to the people that donated money, time or both to help us serve the community.

Delivering programs is a complex challenge that requires a great deal of support. Thank you to partners that helped us deliver better outcomes in the community, including the Sun Prairie Neighborhood Navigators, Community Schools of Sun Prairie, Madison Metropolitan School District, MSCR, the Red Cross, Second Harvest and Epic Systems.

The old joke, "I'm from the government, and I'm here to help," wasn't a joke this year. The government was a critical partner. Special thanks to Public Health Madison & Dane County and the Wisconsin Department of Children and Families whose guidance was integral to keeping the children in our care safe.

In spite of the negative economic impact the pandemic had on the Y, we still invested hundreds of thousands of dollars to improve our facilities and program delivery by creating more comfortable spaces for members and program participants to become their best selves. I saw a statistic stating that the average American gained 1.5 pounds per month, or 18 pounds, during COVID. The Y is here to help with that, too. I personally invite you to join us; we are open for business.

Sincerely,

A handwritten signature in blue ink that reads "Mark Westover".



# YEAR IN REVIEW

March 13

## YMCA Doors Close

The President of the United States declares a national emergency concerning COVID-19

March | April | May

## Emergency Child Care for essential workers

**60** families served  
**24** hour-care  
**\$285,596** subsidized

## Senior Support

**1,273** phone calls to our seniors for health and welfare checks and a little friendly conversation

May 26

## YMCA Reopens with limitations

We continue to follow CDC & Dane County guidelines to keep everyone safe and healthy



“I’m just an ordinary member, so if you called me, you called the whole membership list, and that means you helped a lot of people. What a great thing to do during a pandemic!”

-Dan S.

June | July | August

Summer Camp  
Small Pods

380 campers combated summer learning loss with outdoor and literacy activities

Modified Youth Programming

Socially distant and safe swim lessons and youth sports

Addressing Social Justice

Free public webinar "How to Talk to Your Kids About Race NOW" presented by Deanna Singh

September

Virtual School Support

259 Youth served  
31% received Financial Assistance

October

First-Ever Virtual Fundraiser

Party With a Purpose-Home Edition raised \$53,600

Blood Drives

72 Units of blood collected

December

Your Virtual YMCA

Live Fitness classes with your friends

Live social/educational events

On-demand video library

Emergency Food

502,624 free meals to date



COMMUNITY OF COLOR  
RESOURCE GROUP

Established 2020 for all YMCA Employees

MISSION STATEMENT

To build awareness, solutions and leadership for racial justice by generating ideas, information and experiences to bring transformational change.

VISION STATEMENT

The Community of Color Resource Group promotes intentional cultural awareness for people of color and provides opportunities for personal and career development.

# COVID-19 CONTINUES TO HAVE A DEVASTATING IMPACT

The YMCA of Dane County struggled along with you. We fund operations through membership and program fees while charitable contributions support community outreach efforts and help those in need. Operational revenue helps fill the funding gaps so we can serve all.

As the Pandemic lingers on, the need is greater than ever; in our community and at the Y.

**Lost Revenue** ↓ **\$4 Million**

**Decrease in Membership** ↓ **40%**

**Staff Reduction** ↓ **27%**

**Investment into COVID-19 Recovery Efforts** | **\$540,294**

## FINANCIAL SNAPSHOT

### REVENUE & SUPPORT

Program & Other Fees	\$3,753,591
Membership Dues	\$3,753,096
Contributions & Other Support	\$442,488
Grants	\$760,344
All Other Income	\$107,846
Special Event Revenue	\$24,716
Investment Income	\$172,586

**TOTAL REVENUE & SUPPORT** **\$9,014,667**

### EXPENSES

Employee Expenses	\$6,043,808
All Other Operating Costs	\$1,432,605
Occupancy	\$1,044,962
Depreciation & Amortization	\$842,575
Y-USA Support & Organizational Dues	\$139,371

**TOTAL EXPENSES** **\$9,503,321**

<b>NET ASSETS, 12/31/20</b>	<b>\$6,009,550</b>
<b>NET ASSETS, 12/31/19</b>	<b>\$6,498,204</b>
<b>CHANGE IN NET ASSETS</b>	<b>(\$488,654)</b>

### CAPITAL INVESTMENTS

Member Experience Improvements	\$68,239
Facility/Safety Improvements	\$450,869

## COMMUNITY IMPACT

**COVID-19 EMERGENCY SERVICES**  
**\$296,671**

**FINANCIAL ASSISTANCE FOR Y SERVICES**  
**\$238,430**

**COMMUNITY OUTREACH**  
**\$24,426**



# YMCA OF DANE COUNTY

## 2020 LEADERSHIP

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Chief Operating Officer

KATIE MARTINELLI

West Branch Executive

JASON MCCOLL

East Branch Executive

JEN TOOLEY

Sun Prairie Branch Executive

## YMCA ANNUAL GIVING

### \$10,000+

Dave & Terri Beck-Engel

Dane County COVID-19 Community  
Emergency Fund

Dane County COVID-19 Emergency and  
Recovery Fund

Direct Networks, Inc

Festival Foods Turkey Trot

Hallman Lindsay Paints

J.H. Findorff & Son Inc.

Jennifer & David Sereno

Tim & Lori Stadelman

Steve Stricker American Family Foundation

The Carmax Foundation

United Way Of Dane County

Mark & Kristi Westover

### \$5,000+

Bader Philanthropies

Dennis Baker

Courtier Foundation, Inc

Irving & Dorothy Levy Family Foundation

Nancy Leff

Madison Area Masters

Linda Nedelcoff

The U.S. Bank Foundation

### \$2,000+

American Family Insurance

American Family Insurance Dreams  
Foundation

City of Madison SEED Grant

Richard Hackner

Hausmann-Johnson Insurance

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The Capital Times Kids Fund

The Perk

Jason Van Pelt

Walmart Foundation

We Energies Foundation

### \$1,000+

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Madison Area Sports Commission

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Wisconsin Bank & Trust

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We do our best to ensure that the donor list is accurate; we apologize for any errors or omissions. We are truly grateful for your support, and if you are not represented correctly, please let us know so that we may accurately acknowledge your gift in the future.

Brooke Whiting  
Gary Whitney  
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Bob Williams  
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Joshua Wimmer  
Amy Winkelman  
Pamela Winne  
Dawn Witek  
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Rebecca Yoh  
Jessica York  
Stephen Young  
Paul Young Young  
Paula Zakariasen  
Lauren Zepp  
Jessica Zhe  
Joan Ziegler

## TRIBUTES

**In Memory of  
ERWIN BROOKS**  
American Family Insurance  
Kathleen Janssen

**In Memory of  
PETER MATERNOWSKI**  
Madison Area Masters

**In Honor of  
KATIE MELAND**  
Elizabeth Whitesel

**In Memory of  
DALE SCHUHMACHER**  
Marsha Cohen  
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Joanne Sorensen  
Jane Sutter

**In Honor of  
TIM STADELMAN**  
Dave & Terri Beck-Engel

**In Memory of  
LYNN STICKELS**  
Madison Area Masters

## HERITAGE CLUB

This group of like-minded donors wants to ensure our Y is here to serve future generations. They have generously included our Y into their estate planning.

Patricia & Robert Anderson  
Ted & Barbara Crabb  
Sara & Andrew DeTienne  
Emma Hoops  
Isabel Hubbard  
Elizabeth Huebel &  
David Silverberg  
Rob & Ann Johnson  
Carole McGuire  
Marygold "Margo"  
& Joseph Melli  
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For more information on how to become part of this elite group of donors, please contact Jen Krueel at [jkrueel@ymcadane.org](mailto:jkrueel@ymcadane.org).

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QUALITY PAINTS



## MISSION STATEMENT

To put Christian principles into practice through programs that build healthy spirit, mind and body for all.

Association Office  
711 Cottage Grove Road  
Madison, WI 53716  
608 664 9622

YMCA OF DANE COUNTY  
[www.ymcadane.org](http://www.ymcadane.org)