US ... IS AN EMPOWERED COMMUNITY

The Y builds and strengthens relationships. For some, it provides a pathway to better health. And for others, it means staying connected as part of a movement that matters. The YMCA is bricks and mortar, it’s a feeling of strength through community and it’s a passion for changing lives and realizing potential. Add it all together under our cause of Youth Development, Healthy Living and Social Responsibility, and you get ... Us.

Dane County faces many challenges ... access to affordable child care, racial and educational achievement gaps, hunger, lack of affordable housing, increasing incidence of chronic disease and senior isolation. At the Y, through partnership and our own programs, we’re making an impact on these important community issues. We believe that transformative change is possible when we work together.

Thank you to our donors, volunteers, community partners and staff who helped Build a Better Us in 2017. Forging ahead, we will strive for ways to grow; to embrace the potential of youth; to share our commitment to health and healthy living; and to expand our reach to the lesser-served corners of our community.
Every day, the YMCA of Dane County addresses serious challenges faced by our community with real, difference-making actions.

<table>
<thead>
<tr>
<th>COMMUNITY CHALLENGE</th>
<th>YMCA ACTION</th>
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<tbody>
<tr>
<td><strong>DROWNING</strong> is the leading cause of death for <strong>CHILDREN 1–4</strong> years old and the second-leading cause for 5–14 year olds.</td>
<td>In a community virtually surrounded by water, our Y taught 6,345 <strong>SWIM LESSONS</strong>, and 818 qualified for financial assistance.</td>
</tr>
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<td>At-risk children who do not have <strong>HIGH-QUALITY EARLY CHILDHOOD</strong> experiences are <strong>60% LESS LIKELY</strong> to attend college.</td>
<td>We set educational building blocks! 101 students enrolled in <strong>PRESCHOOL</strong> and 145 in <strong>4-YEAR OLD KINDERGARTEN</strong>.</td>
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<td><strong>70% OF CHILDREN</strong> under the age of six have all <strong>PARENTS IN THE WORKFORCE</strong>.</td>
<td><strong>SCHOOL AGE CHILD CARE</strong> keeps kids safe and engaged while parents work. We had 1,059 kids in before and after school care with 41 receiving financial assistance.</td>
</tr>
<tr>
<td>American children spend about <strong>THREE HOURS</strong> per day <strong>WATCHING TV</strong>. Too much screen time can raise the risk for attention problems, anxiety and depression.</td>
<td>594 kids had fun- and healthy activity-filled summers and made a lifetime of memories in <strong>Y CAMP</strong>.</td>
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<td><strong>HUNGER</strong> is a regular struggle for <strong>ONE IN SIX CHILDREN</strong>.</td>
<td>In partnership with Second Harvest Food Bank, we connected 92 families to <strong>FOOD SECURITY</strong> resources.</td>
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OUR PARTNERS

American Family Children’s Hospital
American Red Cross
Bayview Community Center
Big Brothers Big Sisters
Boy Scouts of America-Glacier’s Edge Council
Buena Vista
Capitol Physical Therapy
CH Bird Elementary
Child Advocacy/American Family
City of Madison
City of Sun Prairie
Colonial Club
Community Schools
Core Knowledge Elementary Charter School
Cottage Grove Elementary
Country View Elementary
Creekside Elementary
Domestic Abuse Intervention Services
Dane County
DeForest Area School District
DeForest Chamber of commerce
Department of Health & Human Services
Eagle Point Elementary
Eastside Elementary
Elvehjem Elementary
Glacier Edge Elementary
Gompers Elementary
Group Health Cooperative-SCW
Habitat for Humanity
Herzing University
Horizon Elementary
Huegel Elementary
Kennedy Elementary
Leopold Elementary School
Let’s Move!
LIVESTRONG®
Madison Area Urban Ministries
Madison Community Foundation
Madison Fire Department
Madison Metropolitan School District
Madison Police Department
Madison-Dane County Public Health
Middleton High School
Middleton-Cross Plains School District
Monona Grove School District
Netherwood Knoll Elementary
Northside Elementary – Middleton
Northside Elementary – Sun Prairie
Olson Elementary
Optimist Club of East Madison/Monona
Oregon School District
Physicians Plus Insurance Corporation
Prairie Phoenix Academy
REAP Food Group
Rotary Club of Madison
Rotary Club of Sun Prairie
Royal Oaks Elementary
Sauk Trail Elementary
Schenk Elementary
Second Harvest Food Bank
Special Olympics of Wisconsin
Stoner Prairie Elementary
Sugar Creek Elementary
Sun Prairie Chamber of Commerce
Sun Prairie EMS
Sun Prairie Fire Department
Sun Prairie Lions Club
Sun Prairie Media Center
Sun Prairie Police Department
Sun Prairie Public Library
Sun Prairie School District
Sunset Ridge Elementary
Sunshine Place
Urban League of Greater Madison
United Cerebral Palsy of Greater Dane County
United Way of Dane County
UnityPoint Health–Meriter
USDA-Child and Adult Food Care
Verona Area School District
Westside Elementary
William S. Middleton Memorial Veterans Hospital
Windsor Elementary
Winnequah Elementary
Wisconsin Department of Children and Families
Wisconsin Department of Health Services
The YMCA will be recognized as a community-leading collaborator that achieves bold results in the areas of youth development, healthy living and social responsibility with an emphasis on youth and families.

**FINANCIAL ASSISTANCE**
- Membership/Health Prevention: $327,171
- Child Care: $74,604
- Programs: $46,848

**TOTAL FINANCIAL ASSISTANCE** $448,623

The YMCA of Dane County provided $448,623 in financial assistance for our programs and services in 2017. We received $369,423 in donations from individuals, families, corporate partners, public entities and foundations, leaving a gap of $79,200 between donations and need.

We also donated $9,715 in memberships, programs and services to other local nonprofit organizations working to inspire change and improve lives in our community.

**VOLUNTEER SUPPORT**
- Program Volunteers: $420,480
- Board of Directors Volunteers: $9,792

**TOTAL VOLUNTEER SUPPORT** $430,272

**TOTAL COMMUNITY BENEFIT**

(FINANCIAL ASSISTANCE + VOLUNTEER SUPPORT) $878,895

**OUR COMMITMENT TO INCLUSION**

The YMCA of Dane County is committed to equity and inclusion by ensuring that all members of our community have the opportunity to learn, grow and thrive. We celebrate diversity and effectively engage, connect and advocate for our staff, members and volunteers, positioning us to respond to relevant issues impacting our communities.
2017 FINANCIAL SNAPSHOT

REVENUE & SUPPORT

- Program & Other Fees $5,631,493
- Membership Dues $4,703,318
- Contributions & Other Support $369,423
- Grants $169,024
- Investment Income $153,611
- Special Event Revenue $71,669
- All Other Income $192,888

TOTAL REVENUE & SUPPORT $11,291,426

EXPENSES

- Employee Expenses $7,599,317
- Occupancy $1,198,902
- Depreciation & Amortization $947,259
- Y-USA Support & Organizational Dues $191,060
- All Other Operating Costs $1,598,807

TOTAL EXPENSES $11,535,345

CAPITAL INVESTMENTS

- Lussier Family East YMCA
  - Parking Lot Resurfacing $11,000
  - Gym Floor Resurfacing $7,500
  - New Fitness Equipment $27,900
- Northeast YMCA
  - Parking Lot Resurfacing $9,500
  - Gym Floor Resurfacing $2,000
  - New Fitness Equipment $28,800
- Lussier Family West YMCA
  - Gym Floor Resurfacing $4,000
  - New Fitness Equipment $33,300

TOTAL CAPITAL INVESTMENT $124,000

NET ASSETS, 12/31/16 $6,175,829
NET ASSETS, 12/31/17 $5,926,030
CHANGE IN NET ASSETS ($249,799)
LEADERSHIP

2017-2018 BOARD OF DIRECTORS
Scott Anderson, State of Wisconsin Investment Board
Ben Christensen, American Family Insurance
Jane Clark, Clark & Gotzler
Matt Darga, Urban Land Interests
Elizabeth Erickson, Jackson Lewis, P.C.
Todd Fortune, Merrill Lynch
Matt Karnick, First Business Bank
Aaron Kostichka, McGann Construction, Inc.
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Leah Roe, healthfinch, Inc.
Luella Schmidt, Fine Point Consulting
Wes Sparkman, Dane County Office of Equity and Inclusion
Tim Stadelman, J. H. Findorff & Son Inc.
Greg Tracy, Propeller Health
Charles Tubbs, Sr., Dane County Emergency Management/Homeland Security
Jasper Vaccaro, Wisconsin Bank & Trust
Rick Weiland, Retired, Engineer, Adjunct Faculty

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Sharon Baldwin, Sr. Director of Healthy Living
Paul Eaton, Sr. Director of Membership Services
Jen Kruel, Vice President of Mission Advancement
Jon Landsverk, Northeast Center Executive
Katie Martinelli, West Center Executive
Jason McColl, East Center Executive
Mike Mohoney, Chief Financial Officer/VP of Finance
Kerry Newquist, Chief Human Resources Officer/VP of Human Resources
Cindy Plummer, Sr. Director of Human Resources
Scott Shoemaker, Sr. Director of Marketing and Communications
Paul VanderVelde, Chief Operating Officer

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Karen Bosold
Michelle Bouffiou
Mel Freitag
Molly Jones
Scott Kleinfeldt

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Becky Gruber
Neri Haried
Mark Olson
Janine Punzel
Eric Seidl
Steve Stocker
Michelle Weber

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John Cates
Stephanie Daugherty
Dave Genin
Richard Hackner
Mike Keepman
Kathy Key
Luke Lestikow
Jeremy Neuman
Friday Nights at the Y

Sun Prairie Fire Department with Preschool

American Family Children’s Hospital Playdoh Drive

Four Core CrossFit®

Preschool
Healthy Kids Day

CFO Mike Mohoney reading to Preschool

Fall Festival

Spin Class

Log Rolling
THANK YOU FOR GIVING BACK

OUR DONORS
Brenda Abbas
Mary Adamski
Oscar Aguilar Gallagos
Hayden Aguirre
Katherine and Patrick Ahern
Jeanine Allen
Mike and Sandra Allen
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Nathaniel Altfeather
American Transmission Co, LLC
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Andy David Berens
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Zachary Chapman
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Devon Solomon
Che Chi
Joseph Christel
Ben Christensen
Kathleen Christoph
Lawrence Chua
Janice and Jeung Hee Chung
Anthony Cifre
Dawn, Cory, Lindsey & Teagan Clarin
Rachel Clark
John Clawson

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Matrix
McGann Construction
UW Health
Quartz

2017 Annual Report
<table>
<thead>
<tr>
<th>Name</th>
</tr>
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<tbody>
<tr>
<td>Kelly Clerkin</td>
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<tr>
<td>Martha Cody</td>
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<tr>
<td>Gregg Henning</td>
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<td>Linda Henzl</td>
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THANK YOU FOR GIVING BACK

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Lindsey Hess
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Svetha Hetzler
Sridevi and Seshardi Casuba
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James Lueck
Leigh Luedtke
John Luehrsen and Jean Schomisch
Carter Luke
Alice Lyman
Bonnie Mackesey
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Madison Community Foundation
Madison Mallards
Madison Metropolitan School District
Madison Rotary Foundation
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Kate McCoy and Rob Young
Shanee McCoy
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We do our best to ensure that the donor list is accurate; we apologize for any errors or omissions. We are truly grateful for your support, and if you are not represented correctly, please let us know so that we may accurately acknowledge your gift in the future.
OUR Y
AT A GLANCE

YMCA BRANCHES

A  LUSSIER FAMILY WEST YMCA
   5515 Medical Circle
   Madison, WI 53719
   608 276 6606

B  ASSOCIATION OFFICE
   711 Cottage Grove Road
   Madison, WI 53716
   608 664 9622

B  LUSSIER FAMILY EAST YMCA
   711 Cottage Grove Road
   Madison, WI 53716
   608 221 1571

C  NORTHEAST YMCA
   1470 Don Simon Drive
   Sun Prairie, WI 53590
   608 837 8221

SCHOOL AGE LOCATIONS

(27 LOCATIONS)
For more information on our School Age programs, including location specifics, visit ymcdane.org.

YOUTH ENRICHMENT PROGRAMS

BAYVIEW COMMUNITY CENTER
   601 Bay View
   Madison, WI 53715

PRAIRIE PHOENIX ACADEMY
   160 South Street
   Sun Prairie, WI 53590

OUR MISSION
To put Christian principles into practice through programs that build healthy spirit, mind and body for all.